 User Guide

How to deliver goods different than raw material and core product to LEGO Mexico from United States of America using as INCOTERM FCA LAREDO, TX.

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# User Guide Coverage

## Purpose

The purpose of this user guide is to give guidance to the suppliers on shipping goods different than raw material and core product to LEGO in Mexico.

## Scope

The scope of this user guide is limited to the suppliers shipping goods different than raw material and core product to LEGO in Mexico from United States of America, using as INCOTERM FCA.

Also applies if shipping to LEGO Operaciones de Mexico, S.A. de C.V., LEGO Real Estate, S.A. de C.V., LEGO Mexico, S.A. de C.V. (sales office, LEGO employee shop & LEGO Education), and to LEGO Fundacion, AC.

Out of scope intercompany shipments.

# Terms and Abbreviations

LOM: LEGO Operaciones de Mexico, S.A. de C.V.

LRE: LEGO Real Estate, S.A. de C.V.

USMCA: United States-Mexico-Canada Agreement

# How to ship to LEGO Monterrey

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **When** | **Process** | **Activity** | **Responsible** | **Remarks** |
| 2 weeks before shipping | Make a draft of the certificate of origin & packing list | Make a draft of the certificate of origin & packing list best practice. | Supplier | For packing list fill the document “Packing List Best Practice”    For certificate of origin, fill the official “USMCA Certificate of Origin” format.    Files are available in the compressed folder.   * if you are shipping steel parts, electrical equipment, greases, lubricants or petroleum-based products to Mexico, please read point #11, 12 and 13 located on section 4 “Tips and Tricks”(we will need some additional information). |
| 2 weeks before shipping | Send draft to LEGO for approval | Send by email a copy of certificate of origin & packing list best practice. | Supplier | Please send them to:  [LOMImportSupportCenter@o365.corp.LEGO.com](mailto:LOMImportSupportCenter@o365.corp.LEGO.com)  This step **ONLY** applies if you are sending steel parts, electrical equipment, greases, lubricants, petroleum based products, machines or if this is the first time you are sending a material to Mexico, otherwise please continue with the "Request Material Pick up" step. |
| 3 days before shipping | Refresh packing list, certificate of origin and send draft of invoice | Once comments and/or approval were received from LEGO, packing list best practice and certificate of origin should be refreshed, and draft of invoice, proforma invoice, commercial invoice or invoice for customs purposes should be sent for approval. | Supplier | For invoice, follow the instructions listed in document  “Importation invoicing instructions”    File is also attached in the compressed folder. |
| 3 days before shipping | Request material pick up | Request the material pick up | Supplier | Supplier should use their own transportation partner from its facilities to our Forwarding Agency in Laredo, Tx.:  **Palos Garza Forwarding LLC**  **8417 Amparan Rd.**  **El Portal Industrial Park**  **Laredo, TX. 78045**  Office phone: (956) 725-5141  Contact: Elkin Marin (warehouse leader). Elkin.marin@palosgarza.com  Warehouse phone: (956) 523-7243  Warehouse open hours to receive cargo: 8:00 AM to 4:00 PM |
| Depends on standard process in the given country | Customs Clearance out of US | LEGO will use their own customs set up. | LEGO’s US custom broker | Only for the first time of shipping to LEGO Mexico, fill and sign the document “Export Letter of Authority”, needed for importation.    File is attached also in the compressed folder.  In case of delays during the process with impact on the delivery date, it is expected to get notifications. Please send them to:  LOMImportSupportCenter@o365.corp.LEGO.com |
| Same day the shipment is being collected. | Send documents to LEGO | Send to LEGO: invoice, proforma invoice, commercial invoice or invoice for customs purposes, packing list best practice, Bill of lading or Air waybill and certificate of origin (if applies). | Supplier | Please send them to:  [mximportdocs@o365.corp.LEGO.com](mailto:mximportdocs@o365.corp.LEGO.com)  (This email is a robot, please send your documents in PDF or PNG. Our system do not read links)  Not original documents are required |

**it’s important to give it an individual use**, you should not add both email addresses in one email:

1. [**LOMImportSupportCenter@o365.corp.LEGO.com**](mailto:LOMImportSupportCenter@o365.corp.LEGO.com): This email is for human interaction; it serves to support your questions or comments and for the approval of the documents so that you can proceed with the shipping.
2. [**mximportdocs@o365.corp.LEGO.com**](mailto:mximportdocs@o365.corp.LEGO.com): This email solely serves the purpose of receiving the shipping documents previously approved by a member of our team. In this email, you should reattach the documents and include the air waybill number to relate the invoice with the shipment number. It’s important to emphasize that this email is not enabled to provide answers to your inquiries or questions. Note: Each email sent will be considered as an individual shipment; that is, you cannot combine documents from two or more shipments

# Tips & Tricks

1. We refer to Incoterms ® 2020 by the International Chamber of Commerce (ICC)
2. For bill of lading request to the freight company to create express bill of lading.
3. Filling Packing List Best Practice is the same way even if you are invoicing to a different company than LEGO Operaciones de Mexico, for example: LEGO Real State, LEGO Fundacion, LEGO Educacion, etc.
4. If the unit of measure or quantity of the material you are sending us is "KIT", please include a legend that provides a breakdown of what is in the KIT and the price for each item.
5. Don’t add anything into the shipment not clearly stated in the packing list and/or invoices.
6. Don’t ship textile, shoes, food, dirinks or any personal stuff.
7. If you’re shipping wood, must comply with the IPPC International Standard for Wood Packaging.
8. If you’re shipping machinery and equipment please provide us manuals in English describing the machine functions and how it is assembled. Those manuals will be shared with our Customs Broker to determine the proper commodity code and might be shared with Mexican Customs per their request
9. If your’re shipping installation tools or spare parts along with the main equipment, machines or goods, separate them physically in an specific pallet or box, identify that with a clear statement such “instalation tools” or “spare parts”, add them in the invoice and packing list, specifying all details, except brand, model and serial number.
10. In the packing list it is very important to add the brand, model and serial number for the machinery. Please consider on sending us a picture of the machinery plate stating these details
11. If you are shipping steel parts, follow quick guide “Shipping Raw Steel and steel parts to LEGO in Mexico and please advise LOM import team before shipping [LOMImportSupportCenter@o365.corp.LEGO.com](mailto:LOMImportSupportCenter@o365.corp.LEGO.com)



1. If you are shipping greases, lubricants and petroleum-based products, follow quick guide “Shipping greases, lubricants and petroleum-based products to LEGO in Mexico and please advise LOM import team before shipping [LOMImportSupportCenter@o365.corp.LEGO.com](mailto:LOMImportSupportCenter@o365.corp.LEGO.com)



1. If you are shipping electronic, electrical products and electronic components, follow quick guide “Shipping electronic/electrical products, components to LEGO in Mexico and please advise LOM import team before shipping [LOMImportSupportCenter@o365.corp.LEGO.com](mailto:LOMImportSupportCenter@o365.corp.LEGO.com).



1. If you have any question please contact to our LOM import team: LOMImportSupportCenter@o365.corp.LEGO.com, we aim to support you for a prompt delivery.
2. When shipping in pallets, make sure that is has correct conditions to load/unload with forklift and no wood between to sides. See next pictures as example of what not to do:





# References

This document contains references to the following documents:

|  |  |  |
| --- | --- | --- |
| **Document** | **Comment** | **Where to find** |
| Importation invoicing instructions | Contain Mexican Customs standard requirements for accepting an invoice or proforma invoice | Included in compressed folder : |
| Packing List Best Practice | Contain all details usually required by Mexican Customs to excecute the customs clearance smoothly | Included in compressed folder :  A screenshot of a computer  Description automatically generated |

|  |  |  |
| --- | --- | --- |
| **Document** | **Comment** | **Where to find** |
| Export Letter of Authority | Standard letter required by LEGO Mexico to clearance US custom | Included in compressed folder :  A screenshot of a computer |
| Certification of Origin USMCA | Standard template used as certificate of origin format applicable to transactions between Mexico, United States and Canada | Included in compressed folder :  A screenshot of a computer |
| Shipping Raw Steel and steel parts to LEGO in Mexico | Contain details about documents and information needed when shipping steel parts. | Included in compressed folder :  A screenshot of a computer |
| Shipping greases, lubricants and petroleum-based products to LEGO in Mexico | Contain details about documents and information needed when shipping greases, lubricants and petroleum-based products | Included in compressed folder :  A screenshot of a computer  Description automatically generated |
| Shipping electronic, electrical products and electronic components to LEGO in Mexico. | Contain details about documents and information needed when shipping greases, electronic, electrical products and electronic components | Included in compressed folder :  A screenshot of a computer  Description automatically generated |